

1

The E-myth Revisited - Michael Gerber

It's a bit dated now, but the message is a sound one. It's message is based on systemising your business so that it works without your full time involvement "on the tools". It's about working ON your business rather than IN it.

2

Getting Things Done - David Allen

The GTD method aims to reduce stress by ensuring that all tasks are captured and managed in an organized way, freeing mental space for creative and effective work. It's been a game changer for me!

3

5 Dysfunctions of a Team - Patrick Lencioni

One of the best books on managing a Team - Lencioni provides strategies to address each dysfunction, emphasizing the importance of trust, constructive conflict, commitment to decisions, accountability, and focusing on collective results. The book uses a fictional narrative to illustrate these concepts, making it both an insightful and engaging read.

4

Traction - Gino Wickman

The book outlines the Entrepreneurial Operating System (EOS), a comprehensive 6 step framework designed to help entrepreneurs and business leaders manage and grow their companies. "Traction" provides practical tools and strategies to implement the EOS, helping leaders build healthy, cohesive, and high-performing organizations.

5

Start with Why - Simon Sinek

A classic! The premise is that successful leaders and organizations begin with a clear sense of why they do what they do, which inspires loyalty and trust. The Golden Circle framework - Why (core belief), How (process), and What (product)—illustrates this concept. By starting with why, leaders create a strong emotional connection, motivating people more effectively.

6

Atomic Habits - James Clear

James Clear teaches that small, consistent changes lead to big results. Key principles include making habits obvious, attractive, easy, and satisfying, focusing on identity, and designing your environment to support positive habits.

7

The One Thing - Gary Keller

Another great productivity book. It's all about focusing on the most important task or goal to achieve remarkable results. Key points include identifying your "one thing," dedicating focused time to it daily, leveraging the "domino effect", and prioritizing it above all else.